

como friends Thrive on

COMO FRIENDS

FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Como Friends Saint Paul, Minnesota

Opinion

We have audited the accompanying financial statements of Como Friends, a Minnesota non-profit corporation, which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Como Friends as of December 31, 2024 and 2023, and the changes in net assets and its cash flows, for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Como Friends and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Como Friends' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Como Friends' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Como Friends' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Boyum & Darenscher PULP

Boyum & Barenscheer PLLP Saint Paul, Minnesota May 16, 2025

STATEMENTS OF FINANCIAL POSITION

	2024		2023
ASSETS			
CURRENT ASSETS			
Cash	\$ 1,288,834	\$	1,253,685
Certificates of deposit short-term	3,478,104		3,309,469
Bequests receivable	-		14,000
Contributions receivable, current portion	104,634		160,865
Inventory	362,709		326,791
Prepaid expenses and other	 98,176		92,082
Total current assets	5,332,457		5,156,892
OTHER			
Certificates of deposit long-term	1,751,593		1,794,588
Contributions receivable, net of current portion			
and unamortized discount	766,587		813,042
Property and equipment, net	146,427		151,587
Beneficial interests in assets held by others	 10,953,811		10,574,440
Total other assets	13,618,418		13,333,657
Total assets	\$ 18,950,875	\$	18,490,549
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable	\$ 51,144	\$	
	-)		34,595
Accrued expenses and other liabilities	108,051		34,595 97,148
Accrued expenses and other liabilities <i>Total current liabilities</i>	 · · · · ·	-	
	 108,051		97,148
Total current liabilities	 108,051		97,148
<i>Total current liabilities</i> NET ASSETS	 108,051		97,148
<i>Total current liabilities</i> NET ASSETS Net assets without donor restrictions:	 108,051 159,195	-	97,148 131,743
<i>Total current liabilities</i> NET ASSETS Net assets without donor restrictions: Board reserve and project funds	 108,051 159,195 2,951,772	-	97,148 131,743 3,094,358
<i>Total current liabilities</i> NET ASSETS Net assets without donor restrictions: Board reserve and project funds Board designated endowment	 108,051 159,195 2,951,772 151,766		97,148 131,743 3,094,358 147,083
Total current liabilities NET ASSETS Net assets without donor restrictions: Board reserve and project funds Board designated endowment Undesignated	 108,051 159,195 2,951,772 151,766 3,847,511		97,148 131,743 3,094,358 147,083 3,165,516
Total current liabilities NET ASSETS Net assets without donor restrictions: Board reserve and project funds Board designated endowment Undesignated Total net assets without donor restrictions	 108,051 159,195 2,951,772 151,766 3,847,511		97,148 131,743 3,094,358 147,083 3,165,516
Total current liabilities NET ASSETS Net assets without donor restrictions: Board reserve and project funds Board designated endowment Undesignated Total net assets without donor restrictions Net assets with donor restrictions:	 108,051 159,195 2,951,772 151,766 3,847,511 6,951,049		97,148 131,743 3,094,358 147,083 3,165,516 6,406,957
Total current liabilitiesNET ASSETSNet assets without donor restrictions:Board reserve and project fundsBoard designated endowmentUndesignatedTotal net assets without donor restrictionsNet assets with donor restrictions:Perpetual in nature	 108,051 159,195 2,951,772 151,766 3,847,511 6,951,049 7,937,160		97,148 131,743 3,094,358 147,083 3,165,516 6,406,957 7,937,160
Total current liabilities NET ASSETS Net assets without donor restrictions: Board reserve and project funds Board designated endowment Undesignated Total net assets without donor restrictions Net assets with donor restrictions: Perpetual in nature Purpose restrictions	 108,051 159,195 2,951,772 151,766 3,847,511 6,951,049 7,937,160 2,538,356		97,148 131,743 3,094,358 147,083 3,165,516 6,406,957 7,937,160 2,603,193
Total current liabilitiesNet assets without donor restrictions:Net assets without donor restrictions:Board reserve and project fundsBoard designated endowmentUndesignatedUndesignatedTotal net assets without donor restrictionsNet assets with donor restrictions:Perpetual in naturePurpose restrictionsTime-restricted for future periods	108,051 159,195 2,951,772 151,766 3,847,511 6,951,049 7,937,160 2,538,356 1,365,115		97,148 131,743 3,094,358 147,083 3,165,516 6,406,957 7,937,160 2,603,193 1,411,496

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

YEARS ENDED DECEMBER 31,

				2024		2023					
	W	thout Donor	W	Vith Donor		Without Donor		With Donor			
	F	lestrictions	R	estrictions	Totals	Restrictions		Restrictions	Totals		
REVENUE AND SUPPORT											
Contributions	\$	1,901,569	\$	1,000 \$	1,902,569	\$ 2,901,850	\$	130,242 \$	3,032,092		
In-kind contributions		132,595		71,948	204,543	109,683		927,158	1,036,841		
Gift shop sales		2,598,760		-	2,598,760	2,526,684		-	2,526,684		
Cost of goods sold		(1,017,825)		-	(1,017,825)	(994,133)		-	(994,133)		
Gift shop sales, net		1,580,935		-	1,580,935	1,532,551		-	1,532,551		
Special events		501,596		-	501,596	401,090		-	401,090		
Less cost of direct benefit to donors		(56,287)		-	(56,287)	(50,802))	-	(50,802)		
Special events, net		445,309		-	445,309	350,288		-	350,288		
Membership		309,106		-	309,106	297,916		-	297,916		
Increase in beneficial interest in assets held by others		11,179		785,312	796,491	10,881		761,985	772,866		
Investment return, net		314,582		-	314,582	232,641		-	232,641		
Other income		111,946		-	111,946	105,749		-	105,749		
Net assets released from restrictions and transfers		969,477		(969,477)	-	329,527		(329,527)	-		
Total revenue and support		5,776,698		(111,217)	5,665,481	5,871,086		1,489,858	7,360,944		
EXPENSES											
Programs:											
Zoo and conservatory programs		2,422,790		-	2,422,790	1,992,211		-	1,992,211		
Gift shops		971,250		-	971,250	857,562		-	857,562		
Total program expense		3,394,040		-	3,394,040	2,849,773		-	2,849,773		
Support services:											
Management and general		917,054		-	917,054	873,019		-	873,019		
Special events and other fundraising		921,513		-	921,513	846,478		-	846,478		
Total support services expense		1,838,567		-	1,838,567	1,719,497		-	1,719,497		
Total expenses		5,232,607		-	5,232,607	4,569,270		-	4,569,270		
Increase in net assets		544,091		(111,217)	432,874	1,301,816		1,489,858	2,791,674		
Net assets, beginning of year		6,406,958		11,951,848	18,358,806	5,105,142		10,461,990	15,567,132		
Net assets, end of year	\$	6,951,049	\$	11,840,631 \$	18,791,680	\$ 6,406,958	\$	11,951,848 \$	18,358,806		

STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31,	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 432,874 \$	2,791,674
Adjustments to reconcile change in net assets to net cash and		
cash equivalents provided by operating activities:		
Depreciation	35,557	35,425
Write off of bequest receivable deemed uncollectible	5,000	-
In-kind rent received	(40,018)	(927,142)
Amortization of in-kind rent	104,634	91,078
Amortization of discount on in-kind rent receivable	(31,930)	-
Unrealized gain on investments	(325,933)	(89,821)
Increase in beneficial interest	(796,491)	(772,867)
Changes in assets and liabilities:		
Bequest receivable	9,000	-
Contributions receivable	70,000	(60,000)
Inventory	(35,918)	34,819
Prepaid expenses and other	(6,094)	(56,843)
Accounts payable	16,549	(157,496)
Accrued expenses and other liabilities	10,903	8,986
Cash provided by (used in) operating activities	 (551,867)	897,813
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(30,397)	(11,419)
Purchase of certificates of deposit	(1,500,000)	(2,843,954)
Proceeds from redemption of certificates of deposits	 1,700,293	1,200,175
Cash provided by (used in) investing activities	 169,896	(1,655,198)
CASH FLOWS FROM FINANCING ACTIVITIES		
Distributions from beneficial interest in assets held by others	 417,120	398,677
Cash provided by financing activities	417,120	398,677
Net change in cash and cash equivalents	35,149	(358,708)
Cash and cash equivalents, beginning of year	1,253,685	1,612,393
Cash and cash equivalents, end of year	\$ 1,288,834 \$	1,253,685

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2024 (with comparative totals for 2023) 2024 2023 Program Services Supporting Services Zoo and Total Special Events Total Conservatory Gift Program Management and Other Supporting Services and General Fundraising Services Programs Shops Totals Totals Salaries 691,101 \$ \$ 33,100 \$ 724,201 \$ 479,521 \$ 454,712 \$ 934,233 \$ 1,658,434 \$ 1,514,333 Payroll taxes and benefits 123.986 6.264 117,722 132,705 84,792 217,497 341,483 335,509 848,187 539,504 1,999,917 1,849,842 Total personnel costs 39,364 808,823 612,226 1,151,730 Cost of goods sold 1,017,825 1,017,825 1,017,825 994,133 _ _ Depreciation 10,671 10,671 24,886 24,886 35,557 35,425 _ -Event and program costs 2,483 2,483 8,891 225,749 190,387 214,375 223,266 _ Other expenses 4,252 17,677 21,929 45,970 20,298 66,268 88,197 54,259 Outside services and contract labor 1.453 72,556 21,276 93,832 95,285 96,203 -1.453 Printing, design and postage 28.247 2,834 31,081 39,414 117,394 156,808 187,889 178,314 Professional fees and consultants 62,348 7,511 69,859 47,500 851 48,351 118,210 124,557 Rent and utilities 104,634 104,634 13,532 58,574 72,106 176,740 156,044 -40,772 50,399 Repair, maintenance and technology 8,650 8,650 40,772 49,422 _ Supplies 6.514 6.514 11,307 5.528 16.835 23.349 23.584 _ Zoo and conservatory programs and improvements grants 2,288,579 2,288,579 2,288,579 1,861,058 _ _ Total expenses \$ 2,422,790 \$ 1,989,075 \$ 4,411,865 \$ 917,054 \$ 977,800 \$ 1,894,854 \$ 6,306,719 \$ 5,614,205 Cost of goods sold (1,017,825)(1,017,825)(1,017,825)(994, 133)Event costs of direct benefit to donors (56, 287)(56, 287)(56, 287)(50,802)_ _ _ _ Total expenses per Statements of Activities and Changes in Net Assets \$ 2,422,790 \$ 971,250 \$ 3,394,040 \$ 917,054 \$ 921,513 \$ 1,838,567 \$ 5,232,607 \$ 4,569,270 38% 32% 70% 15% 15% 30% 100% As a percent of total expenses

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2023

]	Prog	gram Service	s			S	uppo	rting Servic	es		_	
		Zoo and				Total			Spe	cial Events		Total		
	С	onservatory		Gift		Program	Ma	nagement	а	nd Other	S	Supporting		
		Programs		Shops		Services	an	d General	Fı	Indraising		Services		Totals
Salaries	\$	35,100	\$	618,213	\$	653,313	\$	442,898	\$	418,122	\$	861,020	\$	1,514,333
Payroll taxes and benefits		6,944		123,078		130,022		125,192		80,295		205,486		335,509
Total personnel costs		42,044		741,291		783,335		568,090		498,417		1,066,507		1,849,842
Cost of goods sold		-		994,133		994,133		-		-		-		994,133
Depreciation		-		11,124		11,124		24,301		-		24,301		35,425
Event and program costs		-		931		931		10,530		178,926		189,456		190,387
Other expenses		4,688		13,561		18,249		22,718		13,292		36,010		54,259
Outside services and contract labor		-		468		468		75,165		20,570		95,735		96,203
Printing, design and postage		25,643		1,175		26,818		26,518		124,979		151,496		178,314
Professional fees and consultants		58,953		4,000		62,953		61,128		476		61,604		124,557
Rent and utilities		-		73,816		73,816		26,573		55,655		82,228		156,044
Repair, maintenance and technology		-		6,471		6,471		43,928		-		43,928		50,399
Supplies		-		4,725		4,725		13,893		4,965		18,859		23,584
Zoo and conservatory programs														
and improvements grants		1,860,883		-		1,860,883		175		-		175		1,861,058
Total expenses	\$	1,992,211	\$	1,851,695	\$	3,843,906	\$	873,019	\$	897,280	\$	1,770,299	\$	5,614,205
Cost of goods sold		-		(994,133)		(994,133)		-		-		-		(994,133)
Event costs of direct benefit to donors		-		-		-		-		(50,802)		(50,802)		(50,802)
Total expenses per														
Statements of Activities and Changes in Net Assets	\$	1,992,211	\$	857,562	\$	2,849,773	\$	873,019	\$	846,478	\$	1,719,497	\$	4,569,270
As a percent of total expenses		35%		33%		68%		16%		16%		32%		100%

NOTES TO FINANCIAL STATEMENTS

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Como Friends (the Organization) is a Minnesota non-profit corporation. The Organization inspires community generosity in support of Como Park Zoo & Conservatory, so it thrives for generations to come. The Organization's revenue and support is primarily from contributions, gift shop sales, and fundraising events. As Como Park Zoo and Conservatory are owned and operated by the City of Saint Paul (City), the Organization works collaboratively with the City under a Memorandum of Understanding.

Basis of accounting and presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities. Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its ASC 958. Under ASC 958, Financial Statements of Not-for-Profit Organizations, the Organization is required to report information regarding financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions, based upon the existence or absence of time, purpose or perpetual restrictions.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers short-term, highly liquid investments and investments purchased with a maturity of three months or less to be cash equivalents. The Organization maintains deposits in financial institutions that may, at times, exceed federal depository insurance limits. Amounts that exceed FDIC insurance are subject to credit risk. However, the Organization maintains its cash with high quality financial institutions which the Organization believes limits these risks.

Certificates of deposit

Certificates of deposit are classified as available-for-sale and are recorded based on their carrying value, which approximates fair value.

Board reserve and project funds

Board funds includes cash and bequests receivable. The board funds have been established to provide a resource for operating expenses in case of unexpected downturns or crisis situations and to fund programs and capital projects as directed by the Board of Directors. Bequests, absent restrictions, are classified within board funds per the policy of the Organization.

Contributions receivable

Unconditional promises to give to the Organization that are expected to be collected within one year are reported at net realizable value. Unconditional promises to give that are expected to be collected beyond one year are recorded at the present value of estimated future cash flows using a discount rate which approximates the yield on the 10-year U.S. Treasury Note. In years subsequent to the initial present value calculations, amortization of the discounts is recorded as contribution revenue. No allowance for uncollectible amounts is provided since all amounts are deemed collectible.

Inventory

Inventory consists of items held for sale in the Organization's gift shop and is valued at lower of cost or net realizable value, using the first-in, first-out (FIFO) method.

NOTES TO FINANCIAL STATEMENTS

NOTE 1. (CONTINUED)

Property and equipment

Property and equipment purchased with estimated useful lives in excess of one year are recorded at acquired cost. Leasehold improvements, furniture, fixtures, and equipment additions with a cost or value over \$500 are reported at cost if purchased or at estimated fair value if acquired by donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Equipment	3-10 years
Furniture and fixtures	3-15 years
Leasehold improvements	8-17 years

Leases

The Organization follows FABS ASU 2016-02, *Leases*. The FASB requires that all leases be classified as either operating or financing type lease and that a right of use asset and lease liability be recorded on the statement of financial position. At December 31, 2024 and 2023, there were no right of use assets or lease liabilities, since the office and gift shop leases are below market leases as further discussed in Note 9.

Beneficial interests in assets held by others

The Organization established as endowments four separate charitable funds which are held by the Saint Paul and Minnesota Foundation (the Foundation) under terms of separate fund agreements as further discussed in Note 8. The charitable funds were funded by certain contributions to the Organization. The estimated fair values of the funds have been recognized by the Organization as beneficial interests in assets held by others. The amount of the principal originally contributed to a fund is classified based on the existence and nature of any donor restrictions

Annual adjustments to the fair values of the amounts reported as assets are recognized as increases or decreases in the beneficial interests in assets held by others and are classified based on the existence and nature of any donor restrictions.

Revenue from exchange transactions

Gift shop sales

Gift shop sales are recognized at the time of sale and presented on the statements of activities as gross sales less the cost of the items sold.

Special events revenue

Special events revenue consists of both exchange and contribution revenues. Exchange revenue is comprised of ticket sales, sponsorships, auction revenue and contest revenue. Each of these types of revenue is recognized at the time of the event as the related benefits are transferred to the customer.

Revenue from contributions

Contributions, including unconditional promises to give, are recognized as revenue without donor restrictions or with donor restrictions, based on the existence and nature of any donor restrictions.

NOTES TO FINANCIAL STATEMENTS

NOTE 1. (CONTINUED)

Revenue from contributions (continued)

Donor-restricted contributions are reported as net assets with donor restrictions. When a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contribution revenue and investment income that is donor-restricted as to purpose or timing of use is recognized as unrestricted revenue if the specified restriction is met in the same period as the revenue is reported.

Contributed services, materials, and facilities are recorded as in-kind contributions at their estimated fair values. Contributed services are recorded only if the services create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not contributed.

Memberships

Membership revenue has components of both exchange and contribution revenue recognition. Certain membership levels are entitled to benefits along with their membership from discounted purchases in the gift shop and to certain events to points redeemable at the amusement park. The amount of benefit assigned to memberships is considered de minimis and therefore the cost of the membership is treated as a contribution.

The Organization holds events during the year in order to raise funds. Revenue from sponsorships and ticket sales related to a fundraising event is recognized when the event takes place. Contributions received and promises to give as a result of the event follow the revenue recognition for contribution revenue noted above.

Income taxes

Como Friends is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization is a publicly-supported organization and contributions to it qualify as a charitable tax deduction for the contributors as permitted by law. The Organization generates unrelated business income from a portion of its gift shop sales. Income taxes resulting from unrelated business income were approximately \$2,500 and \$1,500 for the years ended December 31, 2024 and 2023, respectively.

The Organization has not been recently audited; and accordingly, the information tax returns for the past three years are open to examination. Management has evaluated its tax positions and has concluded that they do not result in anything that would require either recording or disclosure in the financial statements.

Functional expenses

Expenses are classified on a direct allocation basis, except for certain expenses allocated among the program services and supporting services categories based upon the estimated time expended by staff in those categories. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits which are allocated on the basis of time spent and postage which is allocated on the basis of usage.

Subsequent events

Management has evaluated the effects of subsequent events through May 16, 2025, the date that the financial statements were available to be released.

NOTES TO FINANCIAL STATEMENTS

NOTE 1. (CONTINUED)

Reclassifications

Certain amounts in the 2023 financial statements have been reclassified to conform to the 2024 classifications. These reclassifications had no effect on the change in net assets or net assets as previously reported.

NOTE 2. AVAILABILITY AND LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at:

DECEMBER 31,	2024	2023
Cash	\$ 1,288,834	\$ 1,253,685
Certificates of deposit short-term	3,478,104	3,309,469
Bequests receivable—board reserve and project funds	-	14,000
Contributions receivable, current	104,634	160,865
Prepaid expenses and other	98,176	92,082
Expected distributions from beneficial interests in assets held by others	 80,098	83,973
Subtotal	 5,049,846	4,914,074
Less:		
In-kind contributions receivable, current	(104,634)	(135,785)
Prepaid expenses and other, non-cash	(58,130)	(45,221)
Net assets with donor restrictions, board reserve, or board project		
funds in excess of long-term future liquid assets	(2,238,765)	(2,824,261)
Additional liquid assets committed to zoo and conservatory projects		
within one year (Note 6)	(1,141,773)	(494,282)
Total	\$ 1,506,544	\$ 1,414,525

The Organization's goal is to maintain financial assets to meet 120 days of operating expense (approximately \$900,000). As part of its liquidity plan, available cash is placed in tiered certificates of deposit. See Note 6 for board designated net assets. The board can un-designate funds to be used for general expenditures as necessary.

NOTE 3. CONTRIBUTIONS RECEIVABLE

Contributions receivable consisted of unconditional promises to give for the following purposes at:

	 CEMBER 31, 2024	D	ECEMBER 31, 2023	JA	NUARY 1, 2023
General operating	\$ -	\$	70,000	\$	10,000
In-kind- facility rent	1,094,866		1,159,466		69,976
Less: unamortized discount	(223,645)		(255,559)		(2,133)
Totals	871,221		973,907		77,843
Less: current portion	(104,634)		(160,865)		(27,278)
Contributions receivable, net	\$ 766,587	\$	813,042	\$	50,565

NOTES TO FINANCIAL STATEMENTS

NOTE 3. (CONTINUED)

All contributions receivable excluding current contributions receivable are scheduled to be received annually through the lease-term ending December 2038.

The Organization has received intentions to give from individuals that have named the Organization as a beneficiary. These gifts have not been recognized as assets or contribution revenue as they are considered conditional promises to give.

NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment is stated at cost and consisted of the following at:

DECEMBER 31,	2024	2023
Equipment	\$ 179,981 \$	171,145
Furniture and fixtures	31,644	25,824
Leasehold improvements	139,918	124,177
Total	351,543	321,146
Accumulated depreciation	(205,116)	(169,559)
Property and equipment, net	\$ 146,427 \$	151,587

Depreciation expense was \$35,557 and \$35,425 for the years ended December 31, 2024 and 2023, respectively.

NOTE 5. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization follows ASC 820, *Fair Value Measurement*, which establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets to which the Organizations have access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in inactive markets; inputs other than quoted market prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value:

Certificates of deposit (CDs): Valued at their carrying value, which approximates fair value.

Beneficial interests in assets held by others: Valued accordance with Level 3 inputs and are based upon the estimates provided by the Foundation in the absence of readily determinable values.

NOTES TO FINANCIAL STATEMENTS

NOTE 5. (CONTINUED)

Such values may differ from the values that would have been used had a ready market existed for these interests, and the differences could be significant.

There have been no changes in the methodologies used at December 31, 2024 and 2023.

The fair values of financial instruments consisted of the following at:

DECEMBER 31, 2024	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ 5,229,697	\$ -	\$ 5,229,697
Beneficial interest in assets held by others	-	-	10,953,811	10,953,811
Total investments at fair value	\$ -	\$ 5,229,697	\$ 10,953,811	\$ 16,183,508
DECEMBER 31, 2023	Level 1	Level 2	Level 3	Total
DECEMBER 31, 2023 Certificates of deposit	\$ Level 1 -	\$ Level 2 5,104,057	\$ Level 3	\$ Total 5,104,057
	\$ 	\$ 	\$ 	\$

Changes in the fair values of the Organization's Level 3 assets consisted of the following:

YEARS ENDED DECEMBER 31,	2024	2023
Balance, beginning of year	\$ 10,574,440 \$	10,200,250
Investment gain	796,491	772,866
Distributions	(417,120)	(398,676)
Balance, end of year	\$ 10,953,811 \$	10,574,440

NOTE 6. BOARD DESIGNATED NET ASSETS

Board designated net assets consisted of the following at:

DECEMBER 31,	2024	2023
Cash/CDs—Board Project Fund	\$ 2,088,224	\$2,297,444
Cash/CDs—Board Reserve Fund	863,548	796,914
Subtotal	2,951,772	3,094,358
Helen and Ruth Peterson fund	151,766	147,083
Totals	\$ 3,103,538 \$	3,241,441

The purpose of the Board Project Fund is to hold operating surplus funds and gifts/bequests without donor restriction until the Board of Directors designates how the funds will be utilized. The Board Project Fund is included in financial assets available for general expenditure within one year (Note 2). Board Project Funds totaling \$1,141,773 included in the Board Funds have been designated by the Board for use in 2025, primarily for projects at Como Park Zoo and Conservatory (Note 2).

The Board of Directors has established the Board Reserve Fund as funds held in reserve to provide a resource for operating expenses in case of unexpected downturns or crisis situations. This fund exists to stabilize the Organization's operations in case of unexpected events, losses of income or large unbudgeted expenses. This fund is included in financial assets available for general expenditure within one year (Note 2).

NOTES TO FINANCIAL STATEMENTS

NOTE 6. (CONTINUED)

The Helen and Ruth Peterson Fund was designated by the Board of Directors as an endowment fund to make donations to Como Park Zoo and Conservatory.

NOTE 7. NET ASSETS WITH DONOR RESTRICTIONS

The following schedule reflects net assets with donor restrictions for specified purposes or future periods at:

DECEMBER 31,	2024	2023
Amounts required to be maintained in perpetuity:		
The Marjorie McNeely Conservatory at Como Park endowment fund	\$ 5,966,414	\$ 5,966,414
E.M. Pearson endowment fund - general operations	1,330,727	1,330,727
Charlotte Partridge Ordway Japanese Garden endowment fund	640,019	640,019
Total perpetual in nature	\$ 7,937,160	\$ 7,937,160
Amounts restricted by purpose:		
Marjorie McNeely Conservatory Support	\$ 16,379	\$ 167,379
Animal care	98,353	252,062
Woodland park	-	59,242
Como staff development	26,107	31,057
Ordway grant	-	20,993
Education	-	9,712
Conservation	9,807	-
Other	 16,719	10,141
Total restricted by purpose	167,365	550,586
Amounts restricted by purpose and time:		
The Marjorie McNeely Conservatory at Como Park endowment fund	1,903,208	1,619,545
Charlotte Partridge Ordway Japanese Garden endowment fund	 467,783	433,062
Total restricted by purpose and time	2,370,991	2,052,607
Total purpose restrictions	\$ 2,538,356	\$ 2,603,193
Amounts time-restricted for future periods:		
General operating support	\$ -	\$ 70,000
E.M. Pearson endowment fund - general operations	493,894	437,589
In-kind facility rent	871,221	903,907
Total time-restricted for future periods	\$ 1,365,115	\$ 1,411,496
Total net assets with donor restrictions	\$ 11,840,631	\$ 11,951,849

NOTES TO FINANCIAL STATEMENTS

NOTE 8. ENDOWMENT COMPOSITION AND CHANGES TO ENDOWMENT NET ASSETS

The Organization's endowment consists primarily of the four charitable funds with the Saint Paul & Minnesota Foundation (the Foundation) established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence and nature of donor-imposed restrictions.

Interpretation of Relevant Law—Endowment funds are regulated by the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the State of Minnesota. The Organization's Board of Directors has interpreted UPMIFA, as enacted by the State of Minnesota, as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At December 31, 2024 and 2023, there were no such donor stipulations. As a result of this interpretation, the Organization is to retain in perpetuity (a) the original value of initial and subsequent gift amounts including promises to give at fair value donated to the endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Return Objectives and Risk Parameters—The Organization is subject to the investment policy of the Foundation, as defined in the respective fund agreements for the charitable funds held by the Foundation for the Organization's benefit. The Foundation's investment objective is to earn a high risk-adjusted return that preserves the purchasing power of assets and seeks to maximize the amount available to meet the charitable needs of communities. The assets are to be managed in a manner that will attempt to produce a relatively predictable and stable stream of funds for charitable purposes.

Strategies Employed for Achieving Objectives—To satisfy its long-term rate-of-return objectives, the Organization relies on the Foundation's total return strategy, in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTES TO FINANCIAL STATEMENTS

NOTE 8. (CONTINUED)

Totals

Spending Policy and the Relationship of the Investment Objectives to the Spending Policy—The Organization's spending policy mirrors the distribution policy of the Foundation. The Foundation's policy appropriates for distribution each year an amount equal to 5.00% of the underlying assets, based upon a 21 quarter moving average of the market value of the assets, but not less than 4.25% of the fund's current market value and not more than 5.50% of the fund's current market value, less administrative fees. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Historically, funds have been distributed from the Foundation in accordance with the Foundation's spending policy. However, three of the four endowments with the Foundation allow for exceptions to that spending policy: The Helen and Ruth Peterson Fund of the Como Friends, the E.M. Pearson Foundation Fund of Como Friends, and the Charlotte Partridge Ordway Japanese Garden Endowment Fund. The Foundation has agreed that upon the request of the Como Friends Board of Directors all principal and accumulated earnings of these funds would be released to the Organization. Although any principal restricted in perpetuity in accordance with the donor's wishes would have to remain in the endowment, the use of the accumulated earnings and board designated amounts would be at the Board's discretion.

	With	out Donor	With Donor			
DECEMBER 31, 2024	Restriction		Restrictions			Total
Marjorie McNeely Conservatory at Como Park						
endowment fund	\$	-	\$	7,869,622	\$	7,869,622
E.M. Pearson endowment fund		-		1,824,621		1,824,621
Charlotte Partridge Ordway Japanese Garden						
endowment fund		-		1,107,802		1,107,802
Helen and Ruth Peterson Fund of Como Friends		151,766		-		151,766
Totals	\$	151,766	\$	10,802,045	\$	10,953,811
	Without Donor		W	Vith Donor		
DECEMBER 31, 2023	Restriction		Restrictions		Total	
Marjorie McNeely Conservatory at Como Park						
endowment fund	\$	-	\$	7,585,960	\$	7,585,960
E.M. Pearson endowment fund	\$	-	\$	7,585,960 1,768,316	\$	7,585,960 1,768,316
	\$	-	\$		\$	
E.M. Pearson endowment fund	\$	-	\$		\$	

Endowment net assets consisted of the following at:

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Organization has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2024 and 2023, there were no donor-restricted endowment funds under water.

\$

147.083

\$

10.427.357

10.574.440

\$

NOTES TO FINANCIAL STATEMENTS

NOTE 8. (CONTINUED)

Changes in endowment net assets consisted of the following:

	Wit	hout Donor	With Donor			
	R	estriction	Restrictions		Total	
JANUARY 1, 2023	\$	142,631	\$	10,057,619	\$	10,200,250
Investment return:						
Investment gain		8,618		609,673		618,291
Interest and dividends, net		2,263		152,313		154,576
Appropriation of endowment assets for expenditure		(6,429)		(392,248)		(398,677)
DECEMBER 31, 2023	\$	147,083	\$	10,427,357	\$	10,574,440
Investment return:						
Investment gain		9,248		657,050		666,298
Interest and dividends, net		1,931		128,260		130,191
Appropriation of endowment assets for expenditure		(6,496)		(410,622)		(417,118)
DECEMBER 31, 2024	\$	151,766	\$	10,802,045	\$	10,953,811

NOTE 9. IN-KIND CONTRIBUTIONS

In-kind contributions are included in contributions on the statements of activities and changes in net assets. Contributed services, materials, and facilities consisted of the following:

YEARS ENDED DECEMBER 31,	2024	2023
Management and general:		
Office facilities	\$ 40,832 \$	-
Program:		
Gift shop facilities	31,199	927,158
Fund development:		
Materials	5,150	24,071
Promotion and event expenses	127,362	85,612
Totals	\$ 204,543 \$	1,036,841

The Organization's office space, located on the Como Park Zoo and Conservatory Campus, is rented from the City for \$1 per year. This lease is effective through December 31, 2026. The lease is treated as a gift-in-kind that is utilized by the Organization. The total estimated lease value was \$60,480 and \$50,565 for the years ended December 31, 2024 and 2023, respectively.

In addition, under a separate lease agreement with the City, gift shop space is rented from the City for \$1 per year. This lease was extended through December 31, 2038. The lease is treated as a gift-in-kind that is utilized by the Organization. The estimated lease value was \$810,741 and \$853,358 for the years ended December 31, 2024 and 2023, respectively.

All other gifts-in-kind were monetized for purposes of gift shop sales or fundraising.

NOTES TO FINANCIAL STATEMENTS

NOTE 10. RETIREMENT PLAN

The Organization has a 403(b) retirement plan for employees meeting certain eligibility requirements. Eligible employees can elect to make salary reduction contributions to the plan. The Organization matches employee contributions up to 5% of employee compensation. Organization contributions totaled \$67,163 and \$57,142 for the years ended December 31, 2024 and 2023, respectively.

NOTE 11. CONCENTRATIONS

Contributions receivable

Approximately 93% of the balance of contributions receivable was an in-kind contribution receivable related to leased space (Notes 2 and 9) due from one donor as of December 31, 2023. The entire balance of contributions receivable was an in-kind contribution receivable related to leased space (Notes 2 and 9) and was due from one donor as of December 31, 2024.

The Organization's physical operations consist of office facilities and gift shop facilities. These facilities are in-kind contributions from the City and therefore considered a concentration.